

## **FINISH DIQ in ONE MONTH!**

## **Top Tips from NSD Dacia Wiegandt:**

1. Making a decision before going in- Deciding there is not turning back!
2. Project who your team will be-make a list of everyone that will be on your team (EXPECT IT!)
3. Hold at least one appointment a day
4. Interview EVERYONE (do not prejudge)
5. Pull inventory as soon as they sign (have your director do this until you feel comfortable.)
6. Have a sense of urgency
7. Get 10 new contacts a day
8. Have at least 2 new bookings a day
9. Get your team excited! Offer an incentive for charter members of your future unit
10. No TV or radio-only listen to positive c.d.'s/music
11. Talk to someone who believes in you-always go up (director, national, etc)
12. Only speak excellence-No negativity
13. If you have any doubts-Call your director
14. When there is a down day (and there will be) think about your big girl dreams, the suit, the big paychecks, the Cadillac, the diamonds, etc...)
15. Surround yourself with your goals-be obsessed with it!
16. Pray that God will lead you to women that need this opportunity

***You can do it and I believe in you! BE A ONE MONTH WONDER!***